



Certificate

This is to certify that **Mr. Fahad Naseer**, the student of the Department of Management Studies, University of Kashmir, has completed 6-week internship project on **"Impact Assessment of Seed Capital Fund Scheme"** from 08-Jan 2024 to 26-Feb-2024 under the supervision of **Mr. Zahid Ali Dar, Project Manager JKEDI**.
The work on the topic has been found to be Satisfactory.


Zahid Ali Dar
Project Manager
(Supervisor)

Place: JKEDI Main Campus, Pampore

No: EDI/CSF-ADM/2024-MISC/ 15

Date: - 22-04-2024

Radisson

Date: 18-04-2024

To Whomsoever It May Concern

This is to confirm that Ms. Beenish Hamdani pursuing MBA from University of Kashmir was on Internship engagement with our company from 1st January 2024 to 29th February 2024.

We found Ms. Beenish Hamdani, hardworking and focused on her internship objectives. During the course of her internship with us, she was on an intensive learning programme and I am pleased to confirm that she has been an excellent learner. She has gained insight in our day-to-day operations for Human Resources.

We wish her success in her future endeavours.

For Radisson Hotel, Srinagar
(a unit of Grand Mumtaz Hotels)


Human Resources
Junaid Aijaz

Radisson Srinagar (A Unit of Hotel Grand Mumtaz)
11 Maulana Azad Road . Jammu & Kashmir, 190001 , India
+91 1942484000 radisson.com/jammu-kashmir-hotel-in/indrsng

Dated: 1st May 2024



Dabur India Limited

Regd. Office: B/3, Asaf Ali Road, New Delhi, 110002, Delhi, India

TO WHOM IT MAY CONCERN

This is to certify that **Mr Luqmaan Ahmad Wani** of University of Kashmir Srinagar in Department of Management Studies, has successfully completed his internship on the topic "**Marketing Strategy of Dabur Real Juice**" in our Organization w.e.f 4th January 2024 to 10th February 2024.

His association with us was very fruitful and we wish him all the best in his future endeavours. He has completed his internship under the guidance of Mr Rumaan Mushtaq (Sales Officer) having email rumaan.mushtaq@dabur.com.

Rumaan

For Dabur India Limited,
Ms. Stuti Pandey
HR SPOC
Email: Pandey.stuti2@dabur.com
+91 99068 81517

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
Main Bldg., 15, G.D. Road,
Srinagar - 190001
India



Human Resource Dept

Ref: JKB/HR/TRNG/2023-24-74

May 02, 2024

TO WHOM IT MAY CONCERN

This is to certify that Ms. Sheeba Ashraf, D/O Mr. Mohammad Ashraf Sofi, pursuing MBA from "University of Kashmir", has completed her Project Work/Internship at J&K Bank on the topic "Impact of Training and Development on Employee Performance", from 15th January, 2024 to 29th February, 2024.

Her work and conduct has remained excellent.

We wish her all success.


J&K Bank
HRD Division
Corporate Headquarters
15, G.D. Road, Srinagar

To whom it may concern

This is to certify that Ms. Madiha Shafi, D/O Late Mohd Safi Mir, pursuing MBA from "The University of Kashmir", bearing Enrollment Number "2203611105" has completed her Project Work/Internship in Amir Jan & Associates on the topic " Dynamics of Accounting Practices in Kashmir ", from 01 January 2024 to 29th February 2024.

During her internship, Ms. Shafi consistently demonstrated a keen and enthusiastic approach towards her responsibilities, which significantly improved our work environment. On behalf of the firm, we wish her all the best in her future career endeavours.

Sincerely,



CA Arshad Hussain

Partner

Amir jan & Associates

1/02/2024

REF: HR/00/24

Certificate of Completion for Internship

It is to certify that the following individual, Namely Ubaid Shabir enrolled in the MBA PROGRAM University Of Kashmir Hazratbal Campus, has completed the internship program at our esteemed location, Himalayan Motors - MAHINDRA FROM 1/01/2024 Till 25/02/2024.

During his internship, he was provided with the opportunity to gain valuable knowledge and experience in various aspects of our operations. The students were introduced to Marketing, Sales techniques, and were given practical exposure to our processes and procedures in existing marketing and operations.

We are pleased to state that he exhibited a high level of dedication and commitment during his time with us. He approached his work with professionalism and enthusiasm, and was regular in attendance. His willingness to learn and adapt to new situations was commendable, and demonstrated an ability to work collaboratively in a team environment.

We extend our sincere appreciation to his contributions and commitment to his work during the internship. We wish him the very best in his future endeavors, and we are confident that the knowledge and experience gained will serve him well in academic and professional pursuits.

MANAGER
HIMALAYAN MOTORS


SIGN/STAMP BY AUTHORITY
27/02/24

Himalayan Motors

1A, Sangrampur Baramulla Bypass, Sangrampur-190009, Ktr.
E-mail: info@himalayanmotors.com
Sangrampur Baramulla Ph: 9096500198
himalayanmotors.in

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
B A Road, Srinagar
190002 Baramulla,
India

T +91 00194 2713139

E Pr.Training@jkbml.com
W www.jkbml.net



Human Resources

Ref: JKB/HR/TRNG/2023-24-69

May 02, 2024

TO WHOM IT MAY CONCERN

This is to certify that Ms. Syedah Nehak Zahra, D/O Mr. Syed Hussain Masavi, pursuing MBA from "University of Kashmir", has completed her Project Work/Internship at J&K Bank on the topic "Occupational Stress of Employees and Its Management in J&K Bank", from 01st January, 2024 to 1st March, 2024.

Her work and conduct has remained excellent.

We wish her all success.


HRD Division
Corporate Headquarters
B A Road, Srinagar
J&K Bank
Baramulla

Dated: 1st May 2024



Dabur India Limited

Regd. Office: 8/3, Asaf Ali Road, New Delhi, 110002, Delhi, India

TO WHOM IT MAY CONCERN

This is to certify that **Mr Eeman Hilal** of University of Kashmir Srinagar in Department of Management Studies, has successfully completed his internship on the topic "**Marketing Strategy of Dabur Real Juice**" in our Organization w.e.f 4th January 2024 to 10th February 2024.

His association with us was very fruitful and we wish him all the best in his future endeavours. He has completed his internship under the guidance of Mr Rumaan Mushtaq (Sales Officer) having email rumaan.mushtaq@dabur.com.

Ransu

For Dabur India Limited,
Ms. Stuti Pandey
HR SPOC
Email: Pandey.stuti2@dabur.com
+91 99068 81517

HUMAN RESOURCES DEPARTMENT

Ref No. JKBFSL/HR-Internship/2024-25/029

Dated: 2nd May 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Huvald Ahmad Bhat, student of University of Kashmir Srinagar in Department of Management Studies, has completed his internship on the topic "Study of Risk Management in JKB Financial Services Ltd" in our Organization w.e.f 4th January 2024 to 19th February 2024.

His behavior during the period of internship was satisfactory.

We wish him best of luck for future endeavors.



Human Resources Department
 JKB Financial Services Ltd.
HR Department
Head Office: Srinagar-1900



HK Cement Industries Private limited.

(A Greenfield Rotary Kiln Cement Plant)

TRAINING CERTIFICATE

This is to certify that Mr Waris Saleem R/O BeminaSrinagar-190006 (J&K) has undergone training for Marketing strategies of HK Cement Industries Private Limited Zantrag Khrew from 01.01.2024 to 25.02.2024 in the Marketing department.

He has showcased great moral conduct during training performed by him and performance remained satisfactory. We wish success for his future.



(Feroz Ahmad Mir)
CEO
HK Cement Industries Pvt Ltd

Note: In case of any verification, please contact Mobile No 99064 69577
Mail id hkcipvgitd@gmail.com



February 19, 2024

CERTIFICATION

This is to certify that Ms. Seelish Javotil, a student of University of Kashmir has done her Internship with Hyatt Place Goa Candolim effective from January 08, 2024 until February 19, 2024.

During her time at Hyatt Place Goa Candolim she was trained in the Human Resources department.

We wish her all the best in her future endeavors.

For Hyatt Place Goa Candolim,

A handwritten signature in black ink, appearing to read 'Freya'.

Freya Fernandes
Assistant Manager- Learning

HYATT PLACE GOA
CANDOLIM
Resort, Hotel, Plot Agrícola B-02
Cheremim, Bunder, Goa, INDIA - 403015

+91 822 987 000
hyattplacegoacandolim.com



Certificate

This is to certify that Mr. Shah Zarak Manzoor and Mr. Nadeem Hamid Bhat the students of the Department of Management Studies, University of Kashmir, has completed 4-week internship project on "Loan Recovery Process- A Comparative study between JP Morgan Chase and Co., J&K-EDI And J&K-SFC" from 23-Jan-2024 to 03-Mar-2024 under the supervision of Sh. Shabir Hussain Shah, Faculty Member, Center For New Enterprise Creation (CNEC), JKEDI.

The work on the topic has been found to be Satisfactory.

Shabir Hussain Shah
Faculty, JKEDI
(Supervisor)

Place: JKEDI Main Campus, Pampore

No: 025 / CEF - Admin / 2024 - Misc / 12

Date: 11-04-2024



Kellogg's

3rd May 2024

Dawar Habib,

Dear Dawar,

Congratulations on successfully completing your internship with **KELLOGG INDIA PVT. LTD.**
The detail of your project is mentioned below:

Duration: 01st January to 01st March, 2024


Function: Sales

Project Title: How to increase sales of Pringles in Srinagar.

As indicated in the Non – disclosure agreement, you are required to maintain confidentiality with respect to all data & resources that have been shared with you during the project.

We wish you the very best in your career.

For **KELLOGG INDIA PVT. LTD.**,


Gopalaksh Kumar
Associate Director - HR Operations

CORPORATE OFFICE
1001-1002, 10th Floor,
Parsippany Knowledge Park,
Parsippany, New Jersey 07054
Phone: 973-261-1000
Fax: 973-261-1000

Kellogg India Private Limited.
www.kelloggindia.com

REGD. OFFICE IN INDIA
Plot 12 & 13, Tropic, Gurgaon,
Gurgaon, Haryana
India
Phone: 0122-5000 1000
Fax: 0122-5000 1000

Date: 04th May 2024

Certificate Of Completion

This is to certify that, **Mateeb Farooq Mir**, MBA student of University of Kashmir Srinagar bearing Registration No. 39116-BC-2018 and En. No.22036110014 has successfully completed his internship program from 1st January 2024 to 29th Feb 2024 under guidance of Syed Usman.

He has worked on a project titled "Assessing the Quality of Customer Service at HDFC Bank"

During his internship he has demonstrated his skills with self-motivation. His performance during the tenure was satisfactory and exceeded our expectations and was able to complete his internship on time.

We take this opportunity to wish him good luck for future endeavours.

Thank you
Syed Usman

Relationship Manager
HDFC Bank Soura, Srinagar





CERTIFICATE

This certificate attests that **Hadika Khan** successfully completed her training project under my direct supervision, demonstrating a high level of professionalism. She underwent training from **January 1, 2024, to February 25, 2024**, focusing on the project titled "**A Study on the Efficacy of Marketing Strategies emphasized on Customer Satisfaction (CSAT), USP & AI-Driven Marketing**" at **Himalayan Motors – Mahindra**.

Furthermore, it is hereby certified that the submitted project report by **Hadika Khan** reflects her original work. The content is based on the assigned tasks during the training and internship period. Importantly, this project report has not been submitted elsewhere for the award of any degree, diploma, or fellowship.

HIMALAYAN MOTORS
N.H.-1A Tengpora By-Pass, Srinagar

Mr. Shahzaib Sofi
Corporate Sales Manager

A handwritten signature in black ink, appearing to read "Shahzaib Sofi", written over the printed name and title.



JAMMU & KASHMIR STATE POWER DEVELOPMENT CORPORATION
Corporate Office: - Exhibition Ground, Srinagar, Kashmir
Ashok Nagar, Satwari, Jammu

Industrial Training Date: 08/05/2024
Certificate

This is to certify that Mr. / Mrs. MEHREEN HILAL
pursuing MBA from University of Kashmir
has successfully completed his/her industrial training with us at
"The Jammu & Kashmir State Power Development Corporation".

The Training was conducted between 02-01-2024 & 29-02-2024

Training Remarks Satisfactory

Signature

Signature

17.5.2024

Ref: JKB/HR/TRIG/2023-24-75

May 02, 2024

TO WHOM IT MAY CONCERN

This is to certify that Ms. Anam Tariq, D/O Mr. Tariq Ahmad Dar, pursuing MBA from "University of Kashmir", has completed her Project Work/Internship at J&K Bank on the topic "Impact of Performance Appraisal on Employee Motivation", from 15th January, 2024 to 29th February, 2024.

Her work and conduct has remained excellent.

We wish her all success.



J&K Bank
HRD Division
Corporate Headquarters
HR Building, Srinagar

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
H A Road, Srinagar
190001 Jammu &
Kashmir

T +91 0191 2713139

E hr.training@jkbank.com
W www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2023-24-69

May 02, 2024

TO WHOM IT MAY CONCERN

This is to certify that Ms. Syedah Mehak Zahra, D/O Mr. Syed Hussain Masavi, pursuing MBA from "University of Kashmir", has completed her Project Work/Internship at J&K Bank on the topic "Occupational Stress of Employees and Its Management in J&K Bank", from 01st January, 2024 to 1st March, 2024.

Her work and conduct has remained excellent.

We wish her all success.

 **J&K Bank**
HRD Division
Corporate Headquarters
H A Road, Srinagar
HR-Trainings

The Jammu & Kashmir Bank Limited

Corporate
HR Department
W. J. Road, B. Nagar
190001 Srinagar,
India

Tel: 019-250126, 2763214

Email: hr@jkbank.com
www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2023-24-71

May 02, 2024

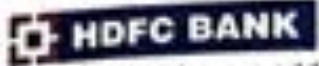
TO WHOM IT MAY CONCERN

This is to certify that Ms. Samreen, D/O Mr. Masood Ahmad Bhat, pursuing MBA from "University of Kashmir", has completed her Project Work/Internship at J&K Bank on the topic "Employee Satisfaction towards Performance Appraisal system in J&K Bank", from 01st January, 2024 to 1st March, 2024.

Her work and conduct has remained excellent.

We wish her all success.


HRD Division
Corporate Headquarters
W. J. Road, B. Nagar
Srinagar
HR Training



We understand your world

HDFC Bank Ltd,
Upper Soara,
Near SMD School, Soara,
Srinagar - 190 020,
Jammu & Kashmir

Date: 04th May 2024

Certificate Of Completion

This is to certify that, **Tawseem Khurshid**, MBA student of University of Kashmir Srinagar bearing Registration No. 40035-IC-2018 and En. No.22036111022 has successfully completed his internship program from 1st January 2024 to 29th Feb 2024 under guidance of **Syed Usman**.

He has worked on a project titled "**Assessing the Quality of Customer Service at HDFC Bank**"

During his internship he has demonstrated his skills with self-motivation. His performance during the tenure was satisfactory and exceeded our expectations and was able to complete his internship on time

We take this opportunity to wish you good luck for future endeavours.

Thank you
Syed Usman
Relationship Manager
HDFC BANK Soara, Srinagar



www.hdfobank.com

Regd. Office: HDFC Bank Ltd., HDFC Bank House, Senapati Bapat Marg, Lower Panel (West), Mumbai - 400 013
Corporate Identity No.: L65820M/11994PL/000018

TO WHOM IT MAY CONCERN

This is to certify that Mr. Wahid Rashid Malik, Student of university of Kashmir, Department of Management Studies bearing Enrolment No. 22036111023 has undergone internship training with us and has working on " **Financial Planning and Forecasting of K2 Aquaculture Startup** " for eight weeks between 1st Jan 2024 and 29th Feb 2024.

During his stay with us he has shown a responsible attitude while carrying out his project work and has been a keen learner.

We wish him all the best for Future !

Ahtisham Imtiaz

Corporate Director HR

(Khyber Corporate Office-Srinagar)



Human Resources

Ref: JKB/HR/TRNG/2023-24-86

May 06, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Shahid Showkat, S/O Mr. Showkat Ahmad Gilkar, pursuing MBA from "University of Kashmir", has completed his Project Work/Internship at J&K Bank on the topic "Adoption of Artificial Intelligence in Banking Sector with reference to J&K Bank", from 04th January, 2024 to 29th February, 2024.

His work and conduct has remained excellent.

We wish him all success.

 **J&K Bank**
HRD Division
Corporate Headquarters
H A Road, Baramulla
HR-Trainings

Date: April 29, 2024

To Whom It May Concern

This is to certify that Maleyha Muzaffar Wani student of 4th semester of the Master of Business Administration program at the University of Kashmir with roll no 22036111025 has undergone an internship from January 15, 2024 to February 28, 2024 at Valiant Products & Services Pvt. Ltd.

During her internship she exhibited commendable dedication and enthusiasm in her work. Her focused efforts on a study of "Process of new product development in service industry" has showcased her commitment to learning.


We appreciate her contribution during her time with us and wish her continued success in her academic and professional endeavors.


For Valiant Products & Services Pvt. Ltd.


For
Valiant Products & Services Pvt. Ltd.


Authorized Signatory

Authorized Signatory

 +91 011 4735 0165

 info@valiantproductsandservices.com

 www.valiantproductsandservices.com

 A18-3rd Floor, Park View Apartments,
Freedom Fighters Enclave Gate No. 2 Neb
Sarai, Ignou Road, Saket,
110068, New Delhi

CERTIFICATE OF THE GUIDE



KANWAL FOODS & SPICES PVT. LTD.

CIN No. U15495JK1997PL0001755 Pan No. AACCR5950L

Ref No. KFS/17/22/2024/002

Date: 17th of February, 2024

TO WHOM IT MAY CONCERN

This is to certify that MR. Touseef Ahmad Bhat, Roll number: 22036115026, the bonafide student of "University of Kashmir", "Department of Management Studies" has worked under my supervision on his project on the title "A Study on Employee Motivation in Kanwal Foods and Spices Private Limited." From 01-01-2024 to 17-02-2024 and has completed the work.

Further, Touseef Ahmad Bhat has worked diligently towards the completion of the project report and I hereby certify the authenticity of the report

With Regards

Syed Usaid Ull Haq
KANWAL FOODS & SPICES PVT. LTD.
CIN: U15495JK1997PL0001755 Pan No. AACCR5950L
Contact: 9697100207

Regd. Office: Shanabal, Anantnag, Kashmir - 192101, Tel: +91-1932 322999
Corp. Office: Hall No. 8, 1st Floor, I.O. Complex, Hydinpore - Baramulla Chowk, Srinagar, Kashmir - 190014 Tel: +91-194-2483628
Branch Office: 422-A, Lane Opp. BSNL Exchange, Apsara Road, Gandhi Nagar, Jammu-180004, Tel: +91-191-2459423
Branch Office: 7-11, Big Jai's Tower, NSP Pashimpara, New Delhi-110034, Tel: +91-11-42420400 / 590
Website: www.kanwalfoods.com Email: info@kanwalfoods.com

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
H. A. Bhat, Srinagar
190001, Jammu &
Kashmir,
India

HRD 174294 2713214

Ph: 01925439100/11-0000
www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2023-24-85

May 06, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Shaiq Ashraf Bhat, S/O Mr. Mohammad Ashraf Bhat, pursuing MBA from "University of Kashmir", has completed his Project Work/Internship at J&K Bank on the topic "Adoption of Artificial Intelligence in Banking Sector with reference to J&K Bank", from 04th January, 2024 to 29th February, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
HR Building, Srinagar



DATED: 21/02/2024

Certificate of Completion for Internship

This certificate is to certify that the following individual, Namely, Iqbal Farooq Rather enrolled in the MBA PROGRAM at the University Of Kashmir Hazratbal Campus, has completed the internship program at our esteemed organization, Himalayan Motors - MAHINDRA FROM 1/01/2024 TILL 25/02/2024.

During his internship, he was provided with the opportunity to gain valuable knowledge and experience in various aspects of our operations. The students were introduced to Marketing, Sales technique's, and were given practical exposure to our processes and procedures in existing marketing and operations.

We are pleased to state that he exhibited a high level of dedication and commitment during his time with us. He approached his work with professionalism and enthusiasm, and was regular in attendance. His willingness to learn and adapt to new situations was commendable, and demonstrated an ability to work collaboratively in a team environment.

We extend our sincere appreciation to his contributions and commitment to his work during the internship. We wish him the very best in his future endeavors, and we are confident that the knowledge and experience he has gained will serve him well in academic and professional pursuits.

Sincerely,

HR MANAGER]

[HIMALAYAN MOTORS]

HIMALAYAN MOTORS
NH-1A Jammu Bypass, Srinagar
SIGN/STAMP OF AUTHORITY

HIMALAYAN Motors

Head Office: NH-1A, Jammu Bypass, Srinagar-190009, Knt.
Tel: 0194-2455306. E-mail: info@himalayanmotors.com
Ind Office: Sangrama, Baramulla Ph. : 9596500188
Web: www.himalayanmotors.in

To whom it may concern

This is to certify that Ms. Arnoos Ashfaq Mir, D/O Mr Ashfaq Hussain Sobla, pursuing MBA from "The University of Kashmir", bearing Enrollment Number "22036111029" has completed her Project Work/Internship in Amir Jan & Associates on the topic "Impact of Artificial Intelligence on Accounting & Auditing", from 1 January 2024 to 29th February 2024.

During her internship, Ms. Arnoos Ashfaq Mir consistently demonstrated a keen and enthusiastic approach towards her responsibilities, which significantly improved our work environment. On behalf of the firm, we wish her all the best in her future career endeavours.

Sincerely,

CA Arshad Hussain

Partner

Amir Jan & Associates





Aminoherb Vet Feeds

An ISO 9001:2000 certified company

Certificate of Training

It is certified that Mir Shahid Hamid S/O Hamidullah Mir student of University of Kashmir with University Registration number 22036111030 has worked as an intern from 01/01/2024 to 02/03/2024 His behaviour and conduct is par excellence and he did many market visit and worked Sincerely.

M/S AMINOHERB FEED CENTER
Market / Aminoherb Vet Feeds
(www.aminoherb.com)
GSTIN: 01AFCPW0035J12N
Bandipora, J&K 193502

Date 03-04-2024

Ref: no:- 17-JK-24 hr.

Signature

HUMAN RESOURCES DEPARTMENT
Ref No. JKBFS/HR-Internship/2024-25/030

Dated: 2nd May 2024

TO WHOM IT MAY CONCERN


This is to certify that Ms. Afreen Mushtaq, student of University of Kashmir Srinagar in Department of Management Studies, has completed her internship on the topic "Navigating Financial Landscape: Insights into Financial Literacy among investors of Kashmir" in our Organization w.e.f 5th January 2024 to 22nd February 2024.

Her behavior during the period of internship was satisfactory.

We wish her best of luck for future endeavors.



Human Resources Department



JKB Financial Services Ltd.
HR Department
Head Office: Srinagar-1900



We understand your world

HDFC Bank Limited
Ground Floor, 90 Feet Road,
Ahmad Nagar, Nagbal, Ganderbal,
Jammu And Kashmir - 190 006.

To whom it may concern

This is to certify that **Mr. Hyder Zahoor** of Department of Management Studies, **Main Campus University of Kashmir, Srinagar**, having registration number **22036111032** underwent a project of 8 weeks at HDFC Bank and upon completion of the project titled "**Customer Relationship Management**" submitted the report. The report is the outcome of his own work and does not form a part of any research undertaken for the receipt of any other degree from elsewhere.

His performance during the completion of project was Excellent.

Dated:03/03/2024


Ishfaq Bhat BM 10799
PROJECT GUIDE
ISHFAQ BHAT
BRANCH HEAD
HDFC BANK, 90 FEET

 HDFC Bank Limited
90 FEET ROAD
NAGBAL-6075

www.hdfcbank.com

Regd. Office: HDFC Bank Ltd., HDFC Bank House, Senapati Bapat Marg, Lower Panel (West), Mumbai - 400 013
Corporate Identity No.: L65920MH1994PLC080618



RAHIM ENGINEERING WORKS

An ISO 9001:2015 Certified Company
Authorized Original Equipment Manufacturer
For Mahindra & Mahindra D.C. Sets

GSTIN: 01AEDPB02511G3EX

powerol
by Mahindra

Ref. No: CEW/DIS/24-25

Date: 02/05/24

Certificate

This is to certify that Mr. Ahsaf Nisar the student of the department of Management Studies University of Kashmir has completed 6-week Internship project on "Customer Satisfaction of Mahindra Powerol with special reference to market of Kashmir" from 02-Feb-2024 to 16-Mar-2024 under the supervision of Mr. Zeeshan Altaf, Quality Head.

The work on the topic has been found to be satisfactory.

Mushaib Hamid


General Manager

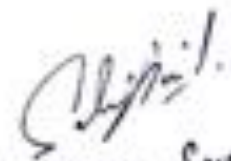
Rahim Engineering Works
Sector 10, G.S. Road,
Jammu, J.K. 180 004
India

SIDCO ELECTRONICS COMPLEX, RANGRETH, BUDGAM-191132
Ph: 0194-2441670, Fax: 0194-2441670
E-mail: rahimengineering@rahimensets.net | www.rahimensets.net

STUDENT DECLARATION

We, Sahil Javaid and Mohammad Zaid, students at University of Kashmir hereby declare that this research project titled "POINT OF SALE MACHINE (POS)" is an original piece of research work carried out by us. The information has been collected from genuine & authentic sources. The work has been submitted in partial fulfillment of the requirement of School of Business Management, University of Kashmir.


MOHAMMAD ZAID


MOHAMMAD SAHIL

Srinagar British School

Nowgam Bye-pass, Srinagar, 190015.

sbsrinagar96@gmail.com | Contact no.: +91 9419 001 894

Ref. No.: SBS/ADM/24/040

Dated: 05-03-2024

TO WHOM IT MAY CONCERN

This is to certify that Ms. Umi Farakhi, D/o Hayat Ahmad Ansari, R/o Bagh-e-Mehtab, Srinagar, is currently pursuing an MBA in Human Resources and Information Technology from the University of Kashmir, Hazratbal, Srinagar, under Enrollment No.: 22036111035. Ms. Farakhi has successfully completed her Project Work/Internship at Srinagar British School, focusing on the topic of "Training Needs Analysis," spanning from January 2nd, 2024, to February 28th, 2024.

Her performance and demeanor during this period have been exemplary.

We extend our best wishes for her future endeavors.



Supervisor - Personnel Section
Srinagar British School



JAMMU & KASHMIR STATE POWER DEVELOPMENT CORPORATION

Corporate Office: - Exhibition Ground, Srinagar, Kashmir
Ashok Nagar, Satwari, Jammu

Industrial Training

Date: 08/05/2024

Certificate

This is to certify that Mr. / Mrs. MEHLIKA ZEHR A
pursuing MBA from University of Kashmir
has successfully completed his/her industrial training with us at
"The Jammu & Kashmir State Power Development Corporation".

The Training was conducted between 02-01-2024 & 29-02-2024

Training Remarks Satisfactory

Handwritten signature

Handwritten signature
11.5.24

CERTIFICATE

TO WHOM IT MAY CONCERN

This certificate serves as confirmation that Naveed Mushtaq Shah and Umar Farooq Malik, registration number (22036111066) & (22036111037) respectfully of the Department of Management Studies University of Kashmir Srinagar have successfully concluded their Training Project under my direct supervision. Their training spanned from 1st January, 2024, to 25th February, 2024, during which they diligently worked on their project titled "IMPACT OF QUALITY ON CUSTOMER BRAND LOYALTY: A STUDY OF MAHINDRA & MAHINDRA LIMITED" at HIMALAYAN MOTORS TENGPORA BYEPASS SRINAGAR and subsequently submitted a comprehensive report.

Moreover, I attest that the project report submitted by them is a product of their original work, specifically aligned with the tasks assigned for training and internship. Importantly, I certify that this project report has not been presented elsewhere for the purpose of obtaining any degree, diploma, or fellowship.

Mr. Rayees Showkat Shah

Quality & Technical Head





We understand your world

HDFC Bank Limited
Ground Floor, 90 Feet Road,
Ahmad Nagar, Nagbal, Ganderbal,
Jammu And Kashmir - 190 006.

To whom it may concern

This is to certify that **Mr. Khaleef Zaffar Bhat** of Department of Management Studies, **Main Campus University of Kashmir, Srinagar**, having registration number **22036111038** underwent a project of 8 weeks at HDFC Bank and upon completion of the project titled "**Customer Relationship Management**" submitted the report. The report is the outcome of his own work and does not form a part of any research undertaken for the receipt of any other degree from elsewhere.

His performance during the completion of project was Excellent.

Dated:03/03/2024

Ishtaq Bhat BM 10799

PROJECT GUIDE
ISHTAQ BHAT
BRANCH HEAD
HDFC BANK, 90 FEET

HDFC Bank Limited
90 FEET ROAD
NAGBAL-6075

www.hdfcbank.com

Regd. Office: HDFC Bank Ltd., HDFC Bank House, Senapati Bapat Marg, Lower Panel (West), Mumbai - 400 013
Corporate Identity No.: L65820MH1994PLC000618

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
H A Road, Srinagar
190001 Kashmir,
India

T +91 (00194) 2713139

E Hr.Training@jkbmail.com
W www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2023-24-894

February 26, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Affan Younis Pattoo, S/O Mr. Mohammad Younis Pattoo, pursuing MBA from "University of Kashmir", Srinagar", bearing Registration Number "22036111039", has completed his Project Work/Internship at J&K Bank on the topic "Application of GST in J&K Bank", from 01st January, 2024 to 28th February, 2024.

His work and conduct has remained excellent.

We wish him all success.

HRD Division
Corporate Headquarters
H A Road, Srinagar
HR-Training

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
J & K Bank Building
4th Floor, 1st Avenue
Srinagar

☎ 0192 274 2731/2

☎ 0192 274 2731/2
www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2023-24-72

May 02, 2024

TO WHOM IT MAY CONCERN

This is to certify that Ms. Heeba Majid, D/O Mr. Ab. Majid Wani, pursuing MBA from "University of Kashmir", has completed her Project Work/Internship at J&K Bank on the topic "Non-Performing Assets and its Impact with regards to J&K Bank", from 10th January, 2024 to 28th February, 2024.

Her work and conduct has remained excellent.

We wish her all success.


HRD Division
J&K Bank Head Quarters
1st Floor, 1st Avenue, Srinagar



JAMMU & KASHMIR STATE POWER DEVELOPMENT CORPORATION
Corporate Office: - Exhibition Ground, Srinagar, Kashmir
Ashok Nagar, Satwari, Jammu

Industrial Training

Date: 02/05/2024

Certificate

This is to certify that Mr. / Mrs. SEERAT
pursuing MBA from University of Kashmir
has successfully completed his/her industrial training with us at
"The Jammu & Kashmir State Power Development Corporation".

The Training was conducted between 02-01-2024 & 29-02-2024

Training Remarks: Satisfactory

DM

[Signature]
11.6.2024



CERTIFICATE

Jammu & Kashmir Bank Limited

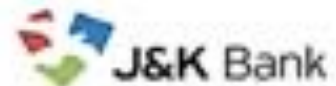
Jammu and Kashmir
Bank

Branch:

Vailoo Anantnag

E: vailoo@jkbank.com

W: www.jkbank.net



Ref No:

12-Apr-2024

To Whom It may Concern

This is to certify that **Mr Fazil Ahmad Khatana S/O: Zahoor Ahmad Khatana**, Pursuing **MBA** from The **University of Kashmir**, Srinagar has completed his project work/internship in Jammu and Kashmir Bank on the topic "**Customer Satisfaction of J&K Bank**" from 7-jan-2024 to 6-mar-2024.

His Work and Conduct has remained excellent throughout the tenure

We wish him all the success.


Branch Manager
Jammu and Kashmir Bank
Vailoo Anantnag
Branch Head
B/U Vailoo-0692

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
M. A. Road, Srinagar
190001, Kashmir,
India

Tel: +91 (0)194 2713129

E-Mail: Training@jkbank.com
www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2023-24-39

April 16, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Fayaz Ahmad Dar, S/O Mr. Nazir Ahmad Dar, pursuing MBA from "University of Kashmir", Hazratbal, bearing Enrollment Number "22036111043", has completed his Project Work/Internship at J&K Bank on the topic "Study and Analysis Bank Finances in Agriculture Sector (Contract Farming)" from 05th January, 2024 to 04th March, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
M. A. Road, Srinagar
HR-Trainings

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
M. A. Road, Srinagar
190001 Jammu, India

Tel: +91 (0)194 2713179

E: Hr.Training@jkbmail.com
W: www.jkbank.net



J&K Bank
Serving To Empower

Human Resources

Ref: JKB/HR/TRNG/2023-24-84

May 06, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Danish Manzoor, S/O Mr. Manzoor Ahmad Padder, pursuing MBA from "University of Kashmir", has completed his Project Work/Internship at J&K Bank on the topic "Customer Satisfaction of J&K Bank", from 15th January, 2024 to 01st March, 2024.

His work and conduct has remained excellent.

We wish him all success.


J&K Bank
HRD Division
Corporate Headquarters
M. A. Road, Srinagar
HR-Trainings





Human Resources

Ref: JKB/HR/TRNG/2023-24-79

May 04, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Mohammad Sahil Jawaid, S/O Mr. Jawaid Ahmad Akhoun, pursuing MBA from "University of Kashmir", has completed his Project Work/internship at J&K Bank on the topic "Point of Sale", from 19th January, 2024 to 07th March, 2024.

His work and conduct has remained excellent.

We wish him all success.

 **J&K Bank**

HRD Division
Corporate Headquarters
M. A. Road, Srinagar
HR-Trainings

Certificate

This is to certify that **Mr. Gowher Altaf** the student of the Department of Management Studies, University of Kashmir, has completed 6-week internship project on "Constraints Perceived in Dairying By The Farmers in City Conditions and Interventions of JKEDI in Dairy Farming" from 23-Jan 2024 to 03-Mar-2024 under the supervision of **Dr. Sameer Jan, Assistant Faculty, JKEDI.**

The work on the topic has been found to be Satisfactory.



Dr. Sameer Jan
Assistant Faculty
(Supervisor)

Place: JKEDI Main Campus, Pampore

No: EDI/CSF-ADM/2024-MISC/13

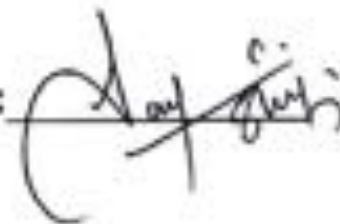
Date: - 15-04-2024

Certificate

This is to certify that the Project Work titled "Marketing Approach of Banks- Comparative Study of J&K Bank & other Banks" is a bonafide work of ULFAT HASSAN HAJAM Enrollment No:2203611049, an intern at J&K Bank carried out in partial fulfillment for the award of degree of Masters In Business Administration (MBA) of UNIVERSITY OF KASHMIR HAZRATBAL under my guidance. This project work is original and not submitted earlier for the award of any degree / diploma or associate ship of any other University / Institution.

NAME: Aarif-U-Shafi Peerzada
Designation: Head Of Branch Nanil Anantnag

Signature:



Place : Nanil

Date : 23.04.2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Adnan Fayaz, Student of university of Kashmir, Department of Management Studies bearing Enrolment No. 22036111050 has undergone internship training with us and has working on "Financial Planning and Forecasting of K2 Aquaculture Startup " for eight weeks between 1st Jan 2024 and 29th Feb 2024.

During his stay with us he has shown a responsible attitude while carrying out his project work and has been a keen learner.

We wish him all the best for Future !

Ahtisham Imtiaz

Corporate Director HR

(Khyber Corporate Office-Srinagar)



HK Cement Industries Private limited.

(A Greenfield Rotary Kiln Cement Plant)

TRAINING CERTIFICATE

This is to certify that Mr Numan Iqbal R/O Hazratbal Srinagar(J&K) has undergone training for Marketing strategies of HK Cement Industries Private Limited Zantrag Khrew from 01.01.2024 to 25.02.2024 in the Marketing department.

He has showcased great moral conduct during the training performed by him and performance remained satisfactory. We wish success for his future.




(Feroz Ahmed)
CEO
HK Cement Industries Pvt Ltd

Note: In case of any verification, please contact Mobile No 99064 69577
Mail id info@hkci.com

CERTIFICATE



mahindra

DATED: 27/02/2024

REF:HR/77/24

Certificate of Completion for Internship

This certificate is to certify that the following individual, Namely, Ameera Hussen enrolled in the MBA Program at the University Of Kashmir Hazratbal Campus, has completed the internship program at our esteemed organization, Himalayan Motors - MAHINDRA FROM 1/01/2024 TILL 25/02/2024.

During her internship, she was provided with the opportunity to gain valuable knowledge and experience in various aspects of our operations. The students were introduced to Marketing , Sales technique's, and were given practical exposure to our processes and procedures in existing marketing and operations.

We are pleased to state that he exhibited a high level of dedication and commitment during her time with us. She approached her work with professionalism and enthusiasm, and was regular in attendance. Her willingness to learn and adapt to new situations was commendable, and demonstrated an ability to work collaboratively in a team environment.

We extend our sincere appreciation to her contributions and commitment to her work during the internship. We wish her the very best in her future endeavors, and we are confident that the knowledge and experience she gained will serve her well in academic and professional pursuits.

Sincerely,

[H.R. MANAGER]

[HIMALAYAN MOTORS]


SIGN/STAMP OF AUTHORITY

HIMALAYAN Motors

Head Office: 301 1A, Tergate Baramulla By-Pass, Srinagar-190001, J.K.
Ph: 0191-243000, E-mail: info@himalayansmotors.com
Branch Offices: Sargana Baramulla Ph: 998500158
Website: www.himalayansmotors.in

Certificate of guide

This is to certify that the Internship Project report titled "Advertisement and Promotion in service organizations (A case study on J&K Bank)" is carried by Mr. Dar Ubaid Afral, bearing Enrollment number : 22036111053, a student of 4th semester MBA from The Department of Management Studies, University of Kashmir, Main Campus Hazratbal Srinagar, Under my guidance. The matter embodied in this project work has not been submitted earlier for the award of any degree or diploma to the best of my knowledge.

Name: Imtiaz Ahmad Sheikh

Designation: Associate Executive

Signature:



3rd May 2024

Yasar Nazir Kalla,

Dear Yasar,

Congratulations on successfully completing your internship with KELLOGG INDIA PVT. LTD.
The detail of your project is mentioned below:

Duration: 01st January to 01st March, 2024

Functions: Sales

Project Title: How to increase sales of Pringles in Srinagar.

As indicated in the Non – disclosure agreement, you are required to maintain confidentiality with respect to all data & resources that have been shared with you during the project.

We wish you the very best in your career.

For KELLOGG INDIA PVT. LTD.,



Gudsakesh Kumar

Associate Director - HR Operations

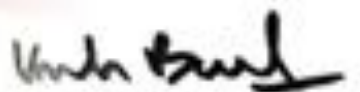
CERTIFICATE

OF INTERNSHIP

PROUDLY PRESENTED TO

Basit Parvaez

He was employed at **AulTen Digital Private Limited** as **Sales and Marketing Intern** from **01st January 2024** to **29nd February 2024**


Presented by
Vishesh Bansal



The Jammu & Kashmir Bank Limited

Corporate
Headquarters
M. A. Road, Srinagar
190001 Jammu & Kashmir
India

+91 01194 2712129

hr.Training@jkbank.com
www.jkbank.net



Human Resources

Ref: JKB/HR/TRNG/2023-24-88

May 06, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Syed Mohammad Faaliz, S/O Mr. Syed Fayaz Ahmad, pursuing MBA from "University of Kashmir", has completed his Project Work/Internship at J&K Bank on the topic "Impact of Digital Banking of J&K Bank on Customer Satisfaction", from 05th January, 2024 to 04th March, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
M. A. Road, Srinagar
HR-Training

Srinagar British School



Nowgam Bye-pass, Srinagar, 190015,

sbssrinagar96@gmail.com | Contact no.: +91 9419 001 894

Ref. No.: SBS/ADM/24/039

Dated: 05-03-2024

TO WHOM IT MAY CONCERN

This is to certify that Ms. Nowreen Ishfaq, D/o Ishfaq Ahmad Bhat, R/o Buchpora, Srinagar, is currently pursuing an MBA in Human Resources and Information Technology from the University of Kashmir, Hazratbal, Srinagar, under Enrollment No.: 22036111058. Ms. Nowreen has successfully completed her Project Work/Internship at Srinagar British School, focusing on the topic of "Training Needs Analysis," spanning from January 2nd, 2024, to February 28th, 2024.

Her performance and demeanor during this period have been exemplary.

We extend our best wishes for her future endeavors.


Supervisor, Personnel Section
Srinagar British School

Jammu & Kashmir Bank Limited

Corporate
Bank Services
H. A. Road, Baramulla
Srinagar
Jammu

Tel: 0191-261134 2713139

E-Mail: training@jkbank.com
www.jkbank.com



Reference: HR/2023/07522

Ref: JKB/HR/TRNG/2023-24-78

May 04, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Syed Tajamul Fida, S/O Mr. Syed Fida Hussain, pursuing MBA from "University of Kashmir", has completed his Project Work/Internship at J&K Bank on the topic "Service Marketing of J&K Bank", from 19th January, 2024 to 07th March, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
M.G. Road, Srinagar
HR-Trainings

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
M. A. Road, Srinagar
Jammu & Kashmir,
India

Tel: +91 (0)194 2713030

E: hr@jkbank.com
www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2024-54

April 24, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Aroj Alam Qureshi, S/O Mr. Fayaz Ahmad Qureshi, pursuing MBA from "University of Kashmir, Hazratbal, bearing Enrollment Number "22036111060", has completed his Project Work/Internship at J&K Bank on the topic "Marketing Strategies of J&K Bank" from 05th January, 2024 to 05th March, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
M. A. Road, Srinagar
HR-Trainings

The Jammu & Kashmir Bank Limited

REGISTRATION NO. J&K/REG/1997/001
CIN: 190001 J&K BANK LTD 1997001190001
J&K BANK LTD
J&K BANK LTD
J&K BANK LTD



Hududat: Bani Nopriwala

Ref: JKB/HR/TRNG/2024-55

April 24, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Iqrar Aziz Naikoo, S/O Mr. Abdul Aziz Naikoo, pursuing MBA from "University of Kashmir, Hazratbal, bearing Enrollment Number "22036111062", has completed his Project Work/Internship at J&K Bank on the topic "Marketing Strategies of J&K Bank" from 05th January, 2024 to 05th March, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
G. A. Road, Srinagar
HR - Trainings

5 March 2024

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. Sadia Saleem has done her Internship at Datacreds Private Limited from January 5, 2024 to March 5, 2024.

During this time, Ms. Sadia was assisting in financial data analysis and reporting, collaborated with cross-functional teams to gather financial information and contributing to budgeting and forecasting activities.

Ms. Sadia displayed professional traits during her internship period and managed to complete all assigned tasks as requested. She was hardworking, dedicated, and committed. It was a great pleasure having her with us in this short period.

We wish her the best of luck.



Sincerely,

Stanley Joel
Director
Datacreds Private Limited

TO WHOM IT MAY CONCERN

Certified that Mr. Umer Mohammad, pursuing Masters in Business Administration from The Department of Management Studies, University of Kashmir Srinagar has undergone internship cum training on "How advertisement affects Consumer Behavior" for a period of 08 weeks in this organization.

His work and conduct has remained satisfactory during this period.

We wish him all the success in his future endeavors.

Nadia Aslam

Nadia Aslam

Human Resource Manager

Tachyon Security India

CERTIFICATE

TO WHOM IT MAY CONCERN

This certificate serves as confirmation that **Naveed Mushtaq Shah** and **Umar Farooq Malik**, registration number (22036111066) & (22036111037) respectfully of the Department of Management Studies University of Kashmir Srinagar have successfully concluded their Training Project under my direct supervision. Their training spanned from 1st January, 2024, to 25th February, 2024, during which they diligently worked on their project titled "**IMPACT OF QUALITY ON CUSTOMER BRAND LOYALTY: A STUDY OF MAHINDRA & MAHINDRA LIMITED**" at **HIMALAYAN MOTORS TENGPORA BYEPASS SRINAGAR** and subsequently submitted a comprehensive report.

Moreover, I attest that the project report submitted by them is a product of their original work, specifically aligned with the tasks assigned for training and internship. Importantly, I certify that this project report has not been presented elsewhere for the purpose of obtaining any degree, diploma, or fellowship.

Mr. Rayees Showkat Shah

Quality & Technical Head

 **HIMALAYAN MOTORS**
104-1A Tenggpora Bypass Srinagar



Human Resources

Ref: JKB/HR/TRNG/2023-24-87

May 06, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Dawood Masood Wani, S/O Mr. Masood Ahmad Wani, pursuing MBA from "University of Kashmir", has completed his Project Work/Internship at J&K Bank on the topic "Strategic Shift: The Digital Banking Journey of J&K Bank", from 25th January, 2024 to 26th March, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
M. A. Block, Srinagar

The Jammu & Kashmir Bank Limited

Corporate
Headquarters
B-8 Road, Budgepet
190001 Kashmir,
India

T +91 98196 272020

e hr@jkbank.com
or www.jkbank.com



Human Resources

Ref: JKB/HR/TRNG/2023-24-45


April 18, 2024

TO WHOM IT MAY CONCERN

This is to certify that Mr. Amir Bin Showkat Shah, S/O Mr. Showkat Ali Shah, pursuing MBA from "University of Kashmir", Hazratbal, bearing Enrolment Number "22036111068", has completed his Project Work/Internship at J&K Bank on the topic "Customer Relationship Management", from 06th January, 2024 to 29th February, 2024.

His work and conduct has remained excellent.

We wish him all success.


HRD Division
Corporate Headquarters
B-8 Road, Budgepet
HR-Trainings